## **Pitch Deck**



# INDIA'S FIRST KID'S TECH-TAINMENT COMPANY



# **Problem**

## Kids Entertainment is not Child's Play

**NON KID'S CONTENT** 

87% of the kids in 2-14 age group are watching non-kids content.

Price point is an important

concern for Kids audience

SIMILAR CHARACTERS

characters which have almost

Indian shows are mostly

Mythological or Filmy

similar characteristics

Parents are concerned that their child may be exposed to inappropriate content

05

**PARENT'S CONCERN** 

06

#### **UNTAPPED MARKET**

Huge business potential of Kid's entertainment industry in India is not utilized by investors.



04

**PRICE** 

and parents



# Introducing





## **We Bring Stories To Life**

Introducing a new eco-system of India's very own TECH-TAINMENT COMPANY.



We ideate, produce and distribute, fun and safe kid's entertainment with a new style of animated cartoon shows and Indian iconic characters that will redefine Indian kids entertainment industry in this new digital age.



Our vision is to become a one stop-solution for kids entertainment by 2025



# **Market Opportunity**

Global Market \$932.87 Billion by 2026 \$1.073 Trillion

Indian Market \$8.35 Billion

**by 2026** \$16.71 Billion



# **Intellectual Properties**







## What Do We Offer?



## **ECOSYSTEM FOR OUR VARIOUS INTELLECTUAL PROPERTIES**

#### **APPARELS**

Each character will have its own range of apparels for children



#### **MERCHANDISING**

merchandising products like toys, back to school products, utility items and many others







#### **AR/VR ACTIVITY**

AR/VR based activity for children which will enable them to interract with the character



All characters can have fully virtual online kid's and parent's experience centers in Metaverse



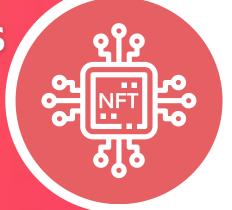
#### **GAMES**

Wide range of games for various devices



#### **INTELLECTUAL PROPERTIES**

Create video series with various interesting episodes for TV and OTT Platform



#### **NFT-ART**

Collectable NFT Art for various characters will be available to collect via crypto currency

## Solution



# Our Focus is on TECH-TAINMENT



# **Content Development**

Develop content
which will target all
mediumsbroadcast, digital
and mixed reality



# VR/AR Based Activity

Develop interactive activities using AR/VR technology which will help children engage more with their favorite character.



# New Video Distribution Channel

Broadcast shows through our own IPTV where kids can watch the series and short videos



# Next Generation Content

Develop content for Metaverse, where children can live in the universe of their favorite characters



#### New Virtual World

Develop virtual experience centers in Metaverse which will be a totally immersive experience

## **Features**





# TECH ENABLED CREATIVE CONTENT

Our content will be delivered in all possible technology mediums for maximum visibility



# INTERACTIVE NEW GENERATION MEDIA

All content will have interactive platforms like Games, and AR/VR activities



#### NEW AND FUTURISTIC IDEA

create a powerful
ecosystem around our
content that will
encompass various
future digital mediums



#### INTEGRATING BLOCKCHAIN TECH

all new content is created by integrating NFT, crypto-currency and other futuristic ideas

# **Revenue Model**







Revenue from Broadcasters per show



₹ 1,00,000

Revenue from OTT Platforms per show



55%

Revenue from Youtube from Total Revenue



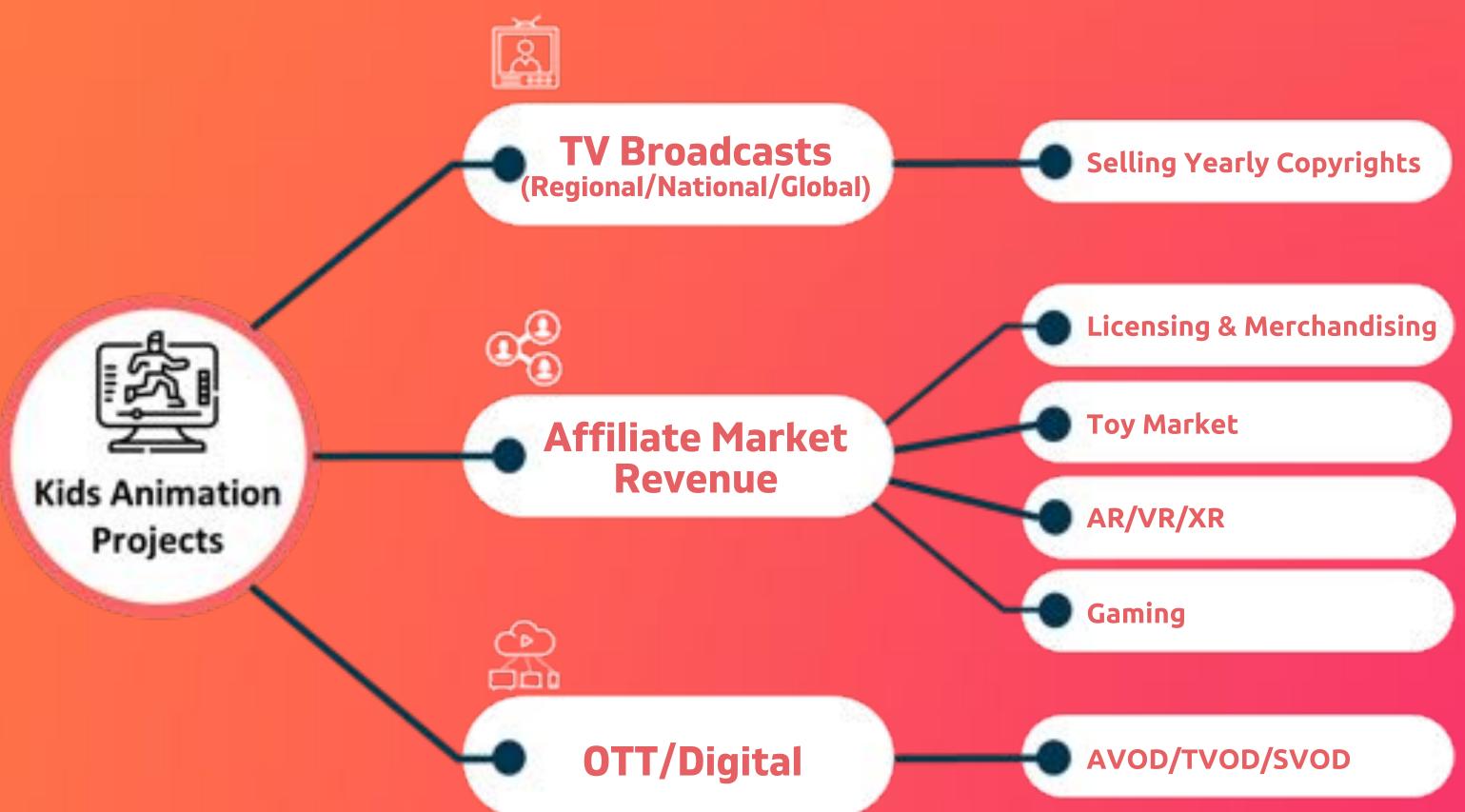
₹ 250

Revenue from L&M Avg Customer Order value



# **Go to Market Strategy**





# **5 Years Financial Analysis**



PARTICULARS (\$ IN MILLION)	Year 1	Year 2	Year 3	Year 4	Year 5
Revenue	0.17	1.21	3.54	7.08	12.25
EBITDA	(0.14)	(0.58)	2.49	5.64	10.40
PAT	(0.14)	(0.58)	1.67	3.82	6.97
Cash Flow	(0.89)	(11.60)	0.48	5.58	15.90

#### **Competitive Analysis**



## **FEATURES**











**Unique Charaters** 

**Quality of Content** 

**Target Global Audience** 

L&M

**Content Localization** 

**AR/VR Projects** 

**Digital Enabled Content** 

































**Nonsensical** Story





















**Fit for North India** 





Requirement



20% Marketing

25% Operations

45% Capex

10% Technology

FUND USAGE RATIO

#### Team





#### **Sarath Bhooshan**

Founder & Chief Executive Officer

#### **Education**

Computer Science and Engineering (IETE)
Pursuing BA(Hons.) in Psychology

#### **Experience**

7 Yrs of working experience in IT, Finance and Stock & Commodity Market

Since 2013, working for Kids Entertainment Industry (9 yrs)



#### **Joseph Panikulam**

**Chief Programming Officer** 

#### Education

**Bsc-Visual Communication** 

#### **Experience**

**20 yrs** experience in various entertainment and media companies

Including the last 7 yrs as the creative head of kids animation TV channel



#### **Arish Saseendran**

**Head-Technology Products** 

#### Education

BTech, Electronics and Communications

#### **Experience**

**11 + years** of experience in IT| Big Data | Robotics | Autonomous Navigation

good in programming languages. Hands on with NGINX, AWS, GCP, Serverless & Distributed Computing, Robot Operating System, AI, ML, OpenCV, Encryption, MEAN Stack, Flutter

#### **Team**







**Creative Head** 

**Education** Traditional animation course

#### Experience

20 + year career that spans animation, film scripting, creative writing and direction.

Directed 3 popular Malayalam feature films: Paapi Appacha, cinema company, Mannar Mathayi speaking 2



**Anjali Nair Content Head** 



Sreejith.P.S **Head-Production & Outsourcing** 



Francis J. Nellickal **Chief Financial Adviser** 

**Education** 

Bachelor of Arts(English), Advanced Diploma in Multimedia (Arena, Ahmedabad) **Education** BTech-IT

Education CA

#### **Experience**

Experience Experience 17+ yrs experience in Creative Art direction, 4 Yrs experience as System Engineer at Exodus 32+ years experience in accounts, finance and Animation, Content Creation, Social Media Handling, auditing in India and Middle East Computers Fashion Curation

> 6 yrs as Head of Production at Oseye Media currently practicing as independent chartered **Technologies** accountant

#### **Our Achievements**





- Vitiu.com Chinese Based video delivery platform
- Toon Boom, Canada Animation Software Collaboration
- Zeptolab Russian Based content developer (WIP)

TOP 10 in IIT-Madras Elevate 5.0-2022 - 580 start-ups participated from pan India in a total of four rounds of competition

Incubated with SP-TBI, Mumbai in their incubation program for 2021

Selected in CITTIC (Centre for Innovation Technology Transfer and Industry Collaboration)- CUSAT/RUSA Startup Grant -2021 for a grant of <u>INR 2 Lakh</u> and incubated with CITTIC

Selected in Kerala Startup Mission Innovation Drive-Idea Grant -2020 for a grant of <u>INR 2 Lakh.</u>

IIT-Kanpur expert panel has reviewed our idea and the total panel appreciated our business model



#### **OUR ACHIEVEMENTS**







Receving CUSAT CITTIC Grant & Award from Kerala state Industries Minister



**IIT-MADRAS Eleavate 5.0 2022** 



Issued Optional Convertible
Preference Shares (OCPS) & collected
Rs. 1 million from 10 investors

# Interested?

# We are equally interested



**Contact Us** 

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